

Directors:

Same 4 hours--ABLE TO OBTAIN AND MAINTAIN
CADILLAC PRODUCTION WITH UNIT ASSISTANCE!
WILL TAKE YOU TO NSD!

Booking: 1 SCC/15 MINUTES = 4 CLASSES/HOUR x 5
days = 20 per week = 80 per month. If 1/4 of 80 hold, so
20 SCC @ \$400/class = \$8,000 retail sales. \$4,000 profit,
\$4,000 production.

13% = \$520/mo on own order

13% on unit = \$400/mo INCOME: \$4,920 from 1 hour

Coaching: Coached parties hold

Selling: You can most likely sell \$200/hr x 5 days =
\$1,000 week x 4 = \$4,000/month \$2,000 profit, \$2,000
production PROFIT: \$6,000 INCOME WITHOUT UNIT
and \$6,000 PRODUCTION WITHOUT UNIT. You'd be at
\$18,000 per quarter (that's our two biggest prizes)! Plus
\$200 more unit wholesale bonus plus \$260 at 13% . . .
now you're at \$7,380 profit!

Team Building: Set up face-to-face interviews and follow
up with potentials or post interviewees. Schedule 2/day, =
10/wk = 40/month. If all held = DOUBLE GOLD MEDAL,
8-10 personals/month. 5 new recruits avg \$1,000
inventory - \$5,000 production, with commissions and
bonuses you're around \$2,000 profit from that! So, your
production WITHOUT YOUR UNIT is \$11,000 and your
PROFIT is around \$9,380!!!

HOW MANY HOURS AM I WILLING TO WORK EVERY
DAY, 5 DAYS PER WEEK, TO CREATE THAT DREAM
LIFE I KEEP TALKING ABOUT? BE WILLING TO WORK
8 HOURS DAY. WITH THIS 4 HOUR PLAN YOU STILL
HAVE TIME FOR SKIN CARE CLASSES AND YOUR
MEETING!