

Building A Top Unit

Shoot for a Perfect 10 = Top Director Activity!

Credit to NSD Lisa Allison!

1. Double Digit Production
2. 10+ New Unit Members each Month
3. Personal Medal each Month
4. \$5,000 w/s production by 15th/mo
5. 5+ Personal Team mem. ordering \$200 w/s+
6. 30+ personal faces / 10 parties month
7. 10+ Personal Interviews month
8. 10+ Personal Unit Interviews a week
9. 10 Personal guests at meeting each month
10. \$600+ Personal w/s order each month

10 NEW UNIT MEMBERS A MONTH!

10+ = Growth, less than 10 = Maintenance

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____

10 PERSONAL GUESTS TO EVENT/MTG MONTH!

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

5+ PERSONAL TEAM MEMBERS ORDERING \$200 W/S+ & MY \$600 W/S+

1. _____ \$ _____
2. _____ \$ _____
3. _____ \$ _____
4. _____ \$ _____
5. _____ \$ _____

My wholesale order \$ _____

PERSONAL MEDAL

3+ NEW, SHOOT FOR GOLD WITH 5+

1. _____
2. _____
3. _____
4. _____
5. _____

\$5,000+ W/S PRODUCTION BY 15TH OF MONTH

Actual Unit Production on the 15th \$ _____

DOUBLE DIGIT MONTHLY PRODUCTION!

Actual End of Month Unit Production \$ _____

30+ PERSONAL NEW FACES A MONTH!
10+ parties (highlight or circle # if a Hostess)

1. _____
2. _____
3. _____
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22. _____
23. _____
24. _____
25. _____
26. _____
27. _____
28. _____
29. _____
30. _____

40+ UNIT INTERVIEWS A MONTH!
10 A WEEK

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39. _____
40. _____

10 PERSONAL INTERVIEWS MONTH!

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

END OF MONTH TOTALS

- # _____ Total New Unit Members This Month
- # _____ Total New Personal Team Members
- # _____ N/A/I Consultants End of Month

- \$ _____ Away from Court of Sales
- \$ _____ Away from Car/ Unit Club Goal
- # _____ Qual. Team members needed to finish court