HOW TO GO FROM A MINIMUM UNIT SIZE TO A **200** MEMBER UNIT IN TWELVE MONTHS

THIS CHART REPRESENTS A CONSISTENT UNIT GROWTH RATE OF 20% PER MONTH

MONTH

MONTH	
1	30 + 6 = 36
2	36 + 7 = 43
3	43 + 9 = 52
4	52 + 10 = 62
5	62 + 12 = 74
6	74 + 15 = 89
7	89 + 18 = 107
8	107 + 21 = 128
9	128 + 26 = 154
10	154 + 31 = 185
11	185 + 37 = 222
12	222 + 44 = 266

266 less 25% attrition (-66) = 200