

MARY KAY®

# Career Path to Director



## **Sales Director and Above**

24+ Unit Members  
9-13% Unit Commission +  
9-13% Personal Team Commission +  
Bonuses starting at \$500/mo & much more!  
\$100 Bonus ea qualified New Team Member

## **DIQ (Director in Qualification)**

10+ Unit Members  
Star Consultant consistency  
9-13% Personal Team Commission  
\$50 Bonus each qualified New Team Member

## **Car Driver (Grand Achiever)**

14+ Active Team Members + production  
4 months to qualify  
9-13% Personal Team Commission  
\$50 Bonus each qualified New Team Member

## **Future Director**

8+ Active Team Members  
9-13% Personal Team Commission  
\$50 Bonus each qualified New Team Member

## **Team Leader**

5+ Active Team Members  
Eligible to go On-Target for earning Career Car  
9-13% Personal Team Commission  
\$50 Bonus each qualified New Team Member

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5+ Active Team Members  
Eligible to go On-Target for earning Career Car  
9-13% Personal Team Commission  
\$50 Bonus each qualified New Team Member

## **Star Team Builder**

3+ Active Team Members  
Eligible to wear the coveted Red Jacket  
4% Personal Team Commission  
\$50 Bonus each qualified New Team Member

## **Senior Consultant**

1-2 Active Team Members  
4% Personal Team Commission

## **Independent Beauty Consultant**

Star Consultant, Company and Unit Prizes  
Bonus Products  
These Benefits + more as you advance Career Path  
50% Discount on all Section 1 Products  
50% Profit with each customer product purchase