

## Cindy's Celebrities

August Newsletter with July Results

A little extra "try" and "oomph" can change your Future.

## YOU Hold the Key

Reds



Kimberly Bowe



Beth Griffin



Lisa Perry



Elena Torsiello



Leah Marley



Elena Torsiello



Jill Kuffa



Donna Pedicord



Erin Shaffer



Kimberly Bowe



Dana Kuffa



Who will be next?

Procrastination really is the thief of time, and women so often think that tomorrow is another day. But every day has twenty-four golden hours and once they are lost, they can never be recalled. Life is a series of todays which so quickly turn into yesterdays that some of us spend our time regretfully looking backward instead of forward. Still others that worry or procrastinate are always waiting for tomorrow. In both cases the danger lies in overlooking the most important day of all -- today. So I would like to urge you to form the habit as of this moment of doing whatever it is that you have to do -- NOW. I hope you will make "TNT your watchword, and that means "Today, not tomorrow." Mary Kay Ash



Consultant	Current	Sapphire	Ruby	Diamond	Emerald	Pearl
JILL KUFFA	\$3,225.00	****	****	STAR	\$375.00	\$1,575.00
KIMBERLY BOWE	\$2,356.40	STAR	\$43.60	\$643.60	\$1,243.60	\$2,443.60
CHRISTINE SPAIN	\$1,520.50	\$279.50	\$879.50	\$1,479.50	\$2,079.50	\$3,279.50
LEAH MARLEY	\$822.50	\$977.50	\$1,577.50	\$2,177.50	\$2,777.50	\$3,977.50
ELENA TORSIELLO	\$817.00	\$983.00	\$1,583.00	\$2,183.00	\$2,783.00	\$3,983.00
SWARA SHIROLAWALA	\$678.00	\$1,122.00	\$1,722.00	\$2,322.00	\$2,922.00	\$4,122.00
ERIN SHAFFER	\$602.50	\$1,197.50	\$1,797.50	\$2,397.50	\$2,997.50	\$4,197.50
DANA KUFFA	\$601.50	\$1,198.50	\$1,798.50	\$2,398.50	\$2,998.50	\$4,198.50
DONNA PEDICORD	\$601.00	\$1,199.00	\$1,799.00	\$2,399.00	\$2,999.00	\$4,199.00
EILEEN DELVECCHIO	\$507.30	\$1,292.70	\$1,892.70	\$2,492.70	\$3,092.70	\$4,292.70
LISA PERRY	\$440.50	\$1,359.50	\$1,959.50	\$2,559.50	\$3,159.50	\$4,359.50
DANIELLE NIRDLINGER	\$438.90	\$1,361.10	\$1,961.10	\$2,561.10	\$3,161.10	\$4,361.10
MARY MILLER	\$413.50	\$1,386.50	\$1,986.50	\$2,586.50	\$3,186.50	\$4,386.50





Build a strong team using the Great Start: New Consultant Rewards.



# shooting for the top in retail sales

Company Court of Sales







Jill Kuffa



Dana

Kuffa
-------

	Consultant	Retail	YID PCP	YID Retai
1	Leah R. Marley	\$1,321.00	\$0.00	\$1,321.00
2	Jill A. Kuffa	\$1,270.00	\$0.00	\$1,270.00
3	Dana L. Kuffa	\$1,233.00	\$0.00	\$1,233.00
4	Donna L. Pedicord	\$1,232.00	\$0.00	\$1,232.00
5	Kimberly F. Bowe	\$1,230.00	\$0.00	\$1,230.00
6	Erin Shaffer	\$1,225.00	\$0.00	\$1,225.00
7	Elena R. Torsiello	\$1,202.00	\$0.00	\$1,202.00
8	Mary R. Miller	\$847.00	\$0.00	\$847.00
9	Lisa Perry	\$701.00	\$0.00	\$701.00
10	Gail H. Devine	\$572.00	\$0.00	\$572.00

We are looking for women to be in the Unit Court of Sharing.

Share this Career Opportunity with everyone you facial!



DIQs now have the exclusive opportunity to attend Leadership Conference 2019 in sunny San Diego!

That's right! Those who achieve and maintain the DIQ career path status by Jan. 1, 2019, can experience what Leadership Conference is all about! The inspiration, motivation and education will be richer and more robust than ever - an experience that is sure to encourage rising stars to reach new heights!

## National Court of Sales



\$40,000 rs/ \$20,000 whsl

Area \$20,000 rs/\$10,000 whsl

\$10,000 rs/ \$5,000 whsl

National Court of sharing



Mational 24 Team Members

Area 12 Team Members

6 Team Members



## Happy Birthday

in September

Birthdays	Day	Birthdays	Day
Gerraina N. Phipps	2	Dagne H. Sollid	22
Mary Lou Jones	14	Michelle L. Morales	27
Sheila Richardson	17	Linda E. Goolsby	28
Samantha D. Hurtt	22		

## we celebrate you

## MK Anniversary

#### in September

Anniversaries	Years
Phyllis G. Bryant	9
Wanda DelValle	1

## Look Who Invested This Month

Name	Amount	Name	Amount	Name	Amount
Leah R. Marley	\$660.50	Lisa Perry	\$350.50	Marsha Hahn	\$235.00
Jill A. Kuffa	\$625.00	Gail H. Devine	\$286.00	Patrice A. Patterson	\$233.00
Erin Shaffer	\$602.50	Swara P. Shirolawala	\$277.00	Regina K. Toe	\$232.00
Dana L. Kuffa	\$601.50	Christi Kunzweiler	\$269.50	Malitza Hollander	\$230.50
Elena R. Torsiello	\$601.00	Eileen T. Delvecchio	\$267.50	Marjorie E. Hurdle	\$230.50
Donna L. Pedicord	\$601.00	Dagne H. Sollid	\$239.00	Sherry A. Willis	\$226.00
Kimberly F. Bowe	\$600.00	Phyllis G. Bryant	\$235.50	Linda E. Goolsby	\$225.50
Mary R. Miller	\$413.50				



## steppin'up the





1-2 Active Team Members 4% Commissions Eligible to order Red Jacket (2 Active)

Michele L. Cressman
Cary S. Fredericks
Patrice A. Patterson
\* Trudi Mitana

Gail H. Devine Erin Shaffer

Jill A. Kuffa

Dana L. Kuffa

- \* Briana Colaneri
- \* Julie Richards

Erin Shaffer
Christi Kunzweiler
Leah R. Marley
# Stephanie McCatherin

Diana D. Williams Regina K. Toe

Sherry A. Willis
Phyllis G. Bryant
# Marie H. Phero



3-4 Active Team Members4% Commissions\$50 Red Jacket Rebate\$50 Team Building Bonus

Kimberly F. Bowe Kimberly L. Bowe Rynisha N. Falls Beverly D. Rambert

# Christina L. Parker

Beth C. Griffin
Eileen T. Delvecchio
Karen J. Fonollosa
Daryl A. Tuccillo

Lisa Perry
Maria Elliott
Jo Ann M. Foulks
Nancy J. Huber
# Heather D. Donaire
# Beverly Gerberich
# Jackie Rowley

Elena R. Torsiello
Georgiana Foti
Esther Jackson-Pope
Lori Picinich
Eileen H. Rothstein

- \* Jacquelyn B. Lee
- \* Donna A. Teel-Drake
- \* Florence C. Ugorji
- # Diana Becker
- # Sharron H. Coleman
- # Carolanne Garstka
- # Cora D. Jones



5+ Active Team Members
9 or 13% Commissions
\$50 Team Building Bonuses
Farn the use of a Career Care

Earn the use of a Career Car or Cas Compensation

## Director

5+ Active Team Members
9 or 13% Unit Commissions
9 or 13% Personal Commissions
\$100 Team Building Bonuses
Unit Bonuses
Form the use of a Corner Control

Earn the use of a Career Car or Cash Compensation



# DEFINE IT WANT IT BELIEVE IT WRITE IT DOWN SPLIT IT UP REVIEW IT SCHEDULE IT MAKE IT HAPPEN

## Fall PCP

Look who enrolled

Elena Torsiello
Christine Spain
Jill Kuffa
Kimberly Bowe
Christi Kunzweiler
Erin Shaffer
Leah Marley
Dana Kuffa

## a note from



ARE YOU A GOAL GETTER? Do you know your goals and why they are your goals? Do you have PASSION? Passion is what moves us forward when our way is blocked by innumerable obstacles. Your business needs your passion. People want to be around others who are enthusiastic and are on a mission. What is your WHY? What makes your WHY so important? Put passion into it and START to work!

Track your activity. Are you getting the results you want? You need to ask yourself, "Is what I am doing now going to help me reach my goals by the end of the Seminar Year?" Be honest with yourself, could you work more and could you delegate more? Become a MASTER DELEGATOR with your personal and MK business "things to do" lists! This will allow you more time to work. Think of what and who you can delegate jobs to. Remember, children love being part of something, include them in helping. It may not be done exactly how you would do it, but at least it is getting done. Also, many teenagers and some women would love to work for product.

Also consider waking up earlier, be part of the 5:00 Club. Being up before others allows you to work on what is important over what is urgent! Then you are better prepared when "something comes up." Which it WILL and your to-do list gets carried over for days, weeks, or perhaps the importance fades and it gets put off indefinitely. It is your choice how you will spend your hours, make them count!

Every great dream begins with a dreamer. Always remember, you have within you the strength, the patience, and the passion to reach for the stars to change the world. - Harriet Tubman

With Love and Belief,

Cindy

## August Power Class



NSD Diana Sumpter provides team building tips & suggestions to make team-building fun and simple while maximizing the Great Start Promotion! Thank you for submitting your Mary Kay Accomplishment sheets on line
Please Submit by the 5<sup>th</sup> of the following month for Recognition in NL for Prior Month

#### **July Results**

#### Parties/Classes with 3 or more

Christine Spain- \$256, 276 Elena Torsiello- \$249, 132

#### Facials(1 or 2 in attendance)

Elena Torsiello- \$300 Kimberly Bowe-\$110 Christine Spain- \$110 Leah Marley-\$39, 39, 120

#### OTG-On the Go Appointments

Kimberly Bowe- \$327 Leah Marley-\$186, 231, 50 Christine Spain-\$55, 32

#### **PWS**

Leah Marley - \$170, 95

#### **PCP-Preferred Customer Program**

Christine Spain-\$52

#### **Skin Care Sets**

Christine Spain-5 Leah Marley-2 Kimberly Bowe- 1

#### **Weekly Sales**

Elena Torsiello- \$701, 222 Leah Marley - \$170, 225, 326, 170 Christine Spain-\$435, 418 Kimberly Bowe-\$512

#### **Basic Skin Care Sets YTD**

Christine Spain-5 Leah Marley-2 Kimberly Bowe- 1



Leah and Kimberly
Achieved Faces Take you
Places Ordering \$600 a month

#### **HotLine Callers Everyday!**

Erin Shaffer and Christine Spain

#### Almost Everyday!

Leah Marley

#### \$100 Days

Christine Spain Kimberly Bowe Leah Marley Erin Shaffer Elena Torsiello

Every time you have a \$100 Day Call Cindy and leave me a message

#### **Seminar Highlights**



Leah Marley Rookie of the Year



Leah Marley Queens of Sales



Christine Spain Queen of Basics



Kimberly, Erin & Elena Consistency Contest winners



Christine Spain



Christine, Leah, Kimberly & Jill All Stars- 4 Quarter Stars

Another Consistency Contest winner



June Prize Winners Erin, Leah & Christine



Our Top 8 Consultants Seminar Year 2017-2018

#1 Leah, #2 Jill, #3 Kimberly, #4 Christine, #5 Elena, #6 Erin, #7 Michele, & #8 Dana



Celebrities at the MK Museum



Princess Court on Stage Kimberly and Christine



Leah Marley
# 2 Consultant in the entire Leone Area



Half Million Dollar Lunch



**Eating their Sweet Treats** 



"You Hold the Key" Leah and Erin



On Stage Princess Court Leah and Jill



Kimberly and Christine with Mary Kays Great Granddaughters



On Our Way to the Star Party



Red Rally w Elena & Kimberly



Celebrities with Jennifer Cook



Leah, Erin, Dana and Jill

#### LEONE LIFESAVER ADVANCE November 2<sup>nd</sup> - 4<sup>th</sup>

You Are the Key to Your Success

NO QUALIFICATIONS NEEDED TO ATTEND - ALL CONSULTANTS ARE ENCOURAGED TO COME!

JOIN US AT OUR ANNUAL "LEONE LIFESAVER ADVANCE" WITH YOUR NSD CINDY LEONE

ALL CONSULTANTS ARE QUALIFIED TO
ATTEND OUR LEONE LIFESAVER ADVANCE!
HOWEVER, EACH OF THE CONSULTANTS WHO COMPLETES ONE
OR

MORE OF THE CONTEST CATAGORIES WILL RECEIVE ON STAGE RECOGNITION!

WE WILL RECOGNIZE THE **TOP** CONSULTANT IN EACH CATEGORY WITH A FABULOUS PRIZE

&

**CROWN** 

CROWN A "QUEEN" OF THE ADVANCE!!! (The Queen

will be the Consultant who completes the most categories with the highest numbers; so don't stop at the minimum!) This form MUST be turned into your director & ME your NSD.....

Cindy Needs your form by the 10/23 in order to have all the stats on time© no exceptions

You can drop your form off to my house or take a picture of Completely filled out sheet and text to

Your Director and she will forward to me!

#### **ALSO**

We Will Be Having On stage Recognition for All Active Reds that are active and have at least 3 active on their team by 10/31 & A DIQ Elite Luncheon with NSD Cindy

Contest Dates: July 1st—October 18th 2018 Director Name: Star Consultant Status (June 16<sup>th</sup> – Sept. 15<sup>th</sup>) Pearl Emerald Diamond Ruby Sapphire 10 Interviews / Guests during contest period & be recognized: More than 10? Attach 2nd sheet Please list your interviews/guests and the event they attended: 6.\_\_\_\_ 7.\_\_\_\_\_ 8.\_\_\_\_\_ 9.\_\_\_\_\_ 5.\_\_\_\_\_ 10.\_\_\_\_ Century Club: Add at least 10 new Basics during the contest period & be recognized 9.\_\_\_\_\_ 10. \_\_\_\_ 11.\_\_\_\_\_ 12.\_\_\_\_ 13.\_\_\_ 14.\_\_\_\_\_ 7. 15. More than 15? Attach 2<sup>nd</sup> sheet. Team Building – Add 3 Active Team Members during the contest period & be recognized: Please list your new Team Member AND their INITIAL wholesale order amount. 1.\_\_\_\_\_<u>\$</u>\_\_\_\_ 4.\_\_\_\_\_ \$\_\_\_\_ 5.\_\_\_\_\_\$\_\_\_\_ 6.\_\_\_\_\_\$\_\_\_ 3.\_\_\_\_\_<u>\$</u>\_\_\_\_ 20 New Faces - classes or facials during the contest period & be recognized: (any new face who had a purchase of \$30 or more at their class / facial) 1.\_\_\_\_\_ 16.\_\_\_\_ 17.\_\_\_\_\_ 18.\_\_\_\_ 19.\_\_\_\_ 20.\_\_\_\_\_ 5.\_\_\_\_ 6.\_\_\_\_\_ 21.\_\_\_\_ 22.\_\_\_\_\_ 23 9.\_\_\_\_\_ 24.\_\_\_\_\_ 10.\_\_\_\_\_ 25.\_\_\_\_\_ 26.\_\_\_\_ 11.\_\_\_\_\_ 12.\_\_\_\_ 28.\_\_\_\_\_ 13.\_\_\_\_\_ 29.\_\_\_\_\_ 14.\_\_\_\_

30. More than 30? Attach 2<sup>nd</sup> sheet

15.\_\_\_\_\_



#### **CONTEST DATES AUGUST 1 – OCTOBER 31ST 2018**

#### DATE OF TRIP NOVEMBER 27TH - 28TH

TRIP INCLUDES 1 NIGHT STAY AT THE LUXURIOUS MANHATTEN CLUB or Hotel(see below) & TRANSPORTATION FROM CINDY'S HOME TO NYC



#### **HOW TO EARN A SPOT!**

- Become a DIQ & Add at least 6 New TM from 8/1/18 to 10/31/18 or before
- Get on Target for Your Cruze & Add at least 6 New from 8/1/18 to 10/31/18 or before

The Top Achiever will stay in Cindy's room- Yes you will get to sleep your way to the top ©

Finish 2 months of DIQ or Car & earn special treats & meals from Cindy during the trip

The First 3 winners to do this will stay with Cindy in her NYC timeshare!

All others that get on - target for Directorship or Car will stay at another hotel by Cindy's timeshare











## EXPLOSIVE 15! #yearofexplosivegrowth

- Complete 15 new faces monthly\* Must be on the face not on the hand to count (They must be 18 years or older & currently do not have a Mary Kay Consultant)
  - Submit your Weekly Accomplishment sheets to your Director... A Must
  - Send a picture of your completed tracking sheet to Cindy via text (609)540-0345 AND Your Sales Director by the 5th of the following month. Please add your Name & Your Director's name ©
  - 15 Faces completed gets you a gift from your National Sales Director Cindy & recognition in the Leone Lifesaver Area Facebook group
- The Beauty Consultant with the most faces over 25 each month gets an additional gift from your National Sales Director Cindy!
  - A minimum \$225 order must be placed in the Month to win!

#### August's Prize!\*\*

Gorgeous Pearl Black/Gold Necklace set or Last Month's Prize



towards contest







\*\*due to the amount of winners the prize awarded maybe similar than the one shown here



Earn your Pink Prizes in August!

#### **OUR GOAL IS 30 INTERVIEWS IN AUGUST!**

When we reach our goal I'll be pulling a name from all who were interviewed to give away \$100 in Mary Kay product!

Their Beauty Consultant has a prize choice of lunch/power hour with ME or a gift card! Can't Wait!

NEW TEAM MEMBERS IN AUGUST GET A "KEY TO MY FUTURE KEYCHAIN"

Do 6 qualified interviews in August and win this adorable lipstick/pencil case!

\*follow-up by Director

\*Interview Sheet handed in



Prizes for your wholesale orders from August 1st-August 31st!

PLACE \$1100 or more wholesale order and win this fabulous pink tassel shoulder bag/tote!



PLACE \$650-\$1099 wholesale order and win This pink tassel & stone necklace!



Place a \$450-\$649 Wholesale order & win this pink crystal necklace & bangle!



Place a \$250-\$449 wholesale order & win these trendy pink tassel earrings!



Name: \_\_\_\_\_ August. Whl Order: \$\_\_\_\_\_ Circle earned prize above! DUE: <u>Sept. 4th</u>

## Leone Lifesaver National Area Fall Advance You Are the Key @



Your Host NSD Cindy Leone



The Mary Kay opportunity is the best in the world for women and it's Your Time! Why not You? I believe in you with all of my heart. You can and will make a difference-You are a decision away from your Next Promotion in your business. Attending our Mary Kay Events is another chance to recapture your Dream & Desires.

We are United! We are on Fire! We are Creating a Movement!

Lifesavers are Having Our Best Year Ever & You are a part of our Making History! Explosive Growth!

We Are Keepers of Mary Kay's Dream & Legacy

#### COME FOR A FUN & EDUCATIONAL GIRLFRIEND TIME TO BE INSPIRED & GROW YOUR BUSINESS!!

Pre-Registration form......Please fill it out and send to Cindy with payment November 2<sup>nd</sup>- 4<sup>th</sup> 2018 Flanders Hotel Ocean City, NJ Please Print Clearly

		1 10000 1 11	inc Groundy		
Name:				<u></u>	
Address:					_
Phone:		Email add	ress		
Director's Name:				_	
	<u>Sta</u>	tus as of too	lay: (circle o	ne)	
Consultant	Senior Consultant	Star Recruiter	Team Leader	Grand Achiever	Future Director
	DIQ Director	Senior	Director Fu	ture Ex. Sr. Director	
		\$40.00 Pro	e-registrati	on Fee	
	(P		el to effect entre es		

(Pre-registration is used to offset extra costs for our event)

#### All rooms are Deluxe Suites

Approx Cost of rooms are: Double \$266 p/p Triple \$225 p/p Quad \$205 -This includes your 4 Meals & room

Complete this form & PayPal (nsdcindy@comcast.net be sure to check friends & family so there are No extra fees applied! When using Pay Pal Include Your Name & Your Director's Name in the Comments!

Or make your check payable to Cindy Leone & send to: Cindy Leone 203 Heritage Drive Columbus NJ 08022

Acceptable forms of payment: Check, PayPal or Cash

Pre-registration fee is NON-REFUNDABLE--\$50.00 AFTER September 25th, 2018

Any return checks there will be an additional \$35 charge

WE ONLY HAVE LIMITED ROOMS FOR THIS EVENT...SO HURRY AND SEND IN YOUR REGISTRATION SLIP

ASAP...NEXT WE WILL BE SENDING INFO ABOUT HOTEL & FOOD PKG.

We can only offer availability to attend the Event to those staying at the FLANDERS with the Package

#### Special Drawings for the Many that send theirs in ASAP

Our fall advance is an investment in your business. There will be training, ideas, recognition, inspiration, girlfriend time and fun. Who can have the most team members present at the advance?

It is going to be so worth your time

Mary Kay Ash the founder of our company says..... "those who show up.... go Up"

Make a commitment to attend everything you can. Be a sponge for knowledge. Crave it. Attend your weekly unit meeting, workshops, Career Conference and Seminar. The most successful women are always there because they can't get enough knowledge.

Tell us what is your Desire to learn at our Fall Advance this year?	



# BACKTO

## SALE

# SCHOOL

Now thru August 31st

ENJOY TAX FREE SHOPPING WHEN YOUR ORDER IS OVER \$100!!

PENCILS Lip, Eye, or Brow

> BUY 2, GET 1 FREE

Erasers Foundations, Concealers,

Concealers, Age-Fighting & Repair Items

20% OFF f It

All Fragrance Items for Men 4 Women

> 30% OFF

PAINTS

Cheek & Eye Colors

BUY 1, GET 2nd 1/2 OFF crayons

All Lip Colors

BUY 1, GET 2nd 1/2 OFF

Satin Hands Pampering Set 20%

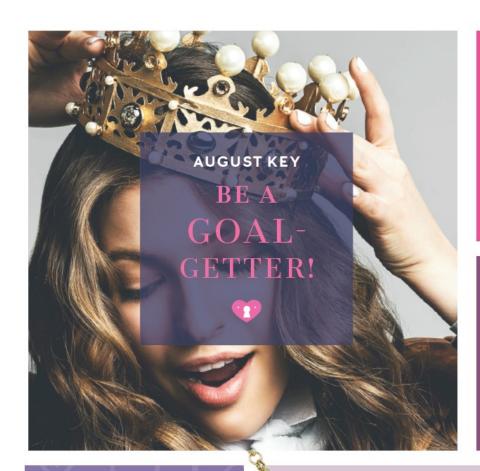
MANY MAY NO SATING THE PROPERTY OF THE PROPERT

Backpacks & Carrying Cases

Buy everything you need to fill it and receive the compact at

30% OFF





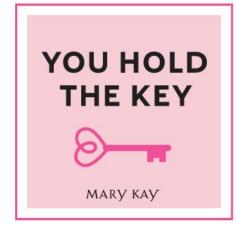
This month, turn your goal-setting into goalgetting, and earn the August necklace in the Mary Kay You Hold the Key Challenge!

#### OPEN THE DOOR TO MORE

- Great Start Promotion
- Great Start: Ultimate *Leader* Challenge
- August Independent Sales Director Retail Credit

#### AND DON'T FORGET:

- All In With 8! Challenge
- You Hold the Key Fall Consistency Challenge
- All-Star Star Consistency Challenge
- Star Consultant Quarter 1
- Top Sales Director Trip



Mary Kay Ash knew that breaking down a goal into smaller monthly, weekly and daily goals was a key to success.

#### How will you be a goal-getter this month?

This yearlong challenge embraces the basics of what Mary Kay Ash always taught. It all starts with setting and achieving a retail selling goal to support a \$600 or more monthly wholesale order. For each month during the 2018 - 2019 Seminar year that an Independent Beauty Consultant places a cumulative \$600\* or more wholesale Section 1 order, it opens the door to a monthly prize from the Mary Kay exclusive You Hold the Key Jewelry Collection by R.J. Graziano. And that's just the beginning! \$600 orders each month can be the key to becoming a quarterly Star Consultant or more!



Go to Mary Kay InTouch\* for complete challenge rules and details.

<sup>\*</sup>The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts will also count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry inside your qualifying order. One jewelry piece per contest achiever each month.



#### Cindy's Celebrities



Cindy Leone

203 Heritage Dr Columbus, New Jersey 08022 (609)723-4822

#### important



**August 10** - Early order of Fall Products for Quarter 4 Stars and Fall PCP Participants

August 10 - Fall Look Book begins mailing

August 15 - Fall Products are available to order for all consultants

August 17 - Last day to enroll in the special edition Holiday PCP customer

Look Book

August 30 - Last day to place telephone orders

August 31 - Last day to place on-line orders for August

September 3 - Labor Day, All Branches Closed

**September 13** - Mary Kay Inc. 55th Anniversary

September 15 - Quarter 1 Star Contest Ends AND Early Ordering for Holiday

Products avail. to all consultants

September 16 - Quarter 2 Star Contest Begins

September 28 - Last day to place telephone orders for September

September 30 - Last day to place on-line orders for September

## August Key of Success

When you order \$600+ whsl in AUGUST, you will receive this Crystal-Encrusted Necklace.



## Fall Consistency

When you achieve the YOU HOLD THE KEY CHALLENGE July-December, you receive this Fall Consistency Challenge Necklace.

